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Become a Distributor

The Objective

To increase market share of AmCraft Curtain Systems by furnishing distributors with a high quality, semi-custom product used in a wide range of industries.

Advantages

1. An “engineered product” where part of the value is in the design / installation process, allowing a distributor greater pricing flexibility / profitability.
2. A product with sales potential for existing customers and/or prospective customers of your other product lines.
3. Strong technical support. We design and manufacture in house, building in deep product knowledge and creating a flexible production schedule.
4. An opportunity to generate income with sales and/or installation.

We are committed to supporting our distributors with:

- Marketing Materials, printed or offline
- Technical Support, both printed and live
- Product Samples
- Product-specific quoting templates

An ideal distributor and/or installer of our products would:

1. Re-sell to end users – have a Tax ID / reseller’s certificate.
2. Have an existing business working with related or compatible products
3. Have the ability to take accurate measurements / assessments of industrial locations with high ceilings and furnish all optional / dimensional detail for production of the products.
4. Work through job details with potential customers; generate an all-inclusive quote, install or coordinate installation of product.
5. Carry liability insurance.
6. Consider AmCraft products as a means to complement your existing offerings.

AmCraft Products

We manufacture single-ply, sound-blocking, and thermally insulated divider curtain systems. We also provide a track system for the curtains, which can be mounted several different ways to fit the customer's building structure.

Requests for insulated and acoustic panel systems commonly come from industrial and warehouse facilities. These products are frequently used in settings that material handling companies and pallet racking companies visit.

When we seek qualified installers, we usually find overhead door companies to be capable and responsive. If you are a commercial overhead door dealer, you may find opportunities for both sales and installation of our products.

Auto Body Shop Suppliers often receive requests for divider curtains and paint area enclosures. Give us a call today at **(847) 439-0842**.